

# Customer case



## Alfa Laval Preventative Maintenance safeguards daily production

Annual preventative maintenance from Alfa Laval helps you save money by avoiding unplanned shutdowns that can badly limit your production capabilities.

One customer in the chemical industry uses an Alfa Laval decanter as an essential component in their production process. Unfortunately, the customer initially decided to opt out of scheduled service intervals recommended by Alfa Laval's experts. This choice led to repeated unplanned decanter stops, resulting in major production losses. By receiving preventative maintenance, the customer would have ensured higher uptime, as well as lowered their overall maintenance costs and minimized the risk of future breakdowns.

### Results

- Regular annual decanter service by Alfa Laval
- Prevention of unplanned decanter stops
- No production losses



### Potential operational savings

Item	Value	How
Yearly production losses from downtime	\$220,000 £170,000	Annual decanter service by Alfa Laval
<b>Total savings</b>	<b>\$220,000 £170,000</b>	

### Why Alfa Laval Preventive Maintenance

#### Delivers peace of mind and operation reliability

- Reduce downtime and production losses
- Avoid accidents

#### Secures maximum throughput

- Optimize service intervals to meet customer process requirements

#### Minimizes cost

- Reduce decanter service and operating cost
- Avoid major repairs and replacements

#### Delays investment

- Increase total decanter lifetime

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